

Largest 15 U.S. Pharmacies Ranked by Total Prescription Revenues, 2014

| Company | Stock Ticker | Estimated 2014 Prescription Revenues ¹ (billions) | Share of 2014 Prescription Revenues | Primary Dispensing Format |
|--|--------------|--|-------------------------------------|-----------------------------|
| CVS Health Corporation | CVS | | | |
| • Retail Pharmacy | | \$47.1 | 15.4% | Chain drugstore |
| • Pharmacy Services ² | | \$25.4 | 8.3% | Mail pharmacy |
| Walgreen Company ³ | WAG | \$49.4 | 16.1% | Chain drugstore |
| Express Scripts, Inc. | ESRX | \$38.1 | 12.4% | Mail pharmacy |
| Walmart Stores, Inc. ⁴ | WMT | \$18.8 | 6.1% | Mass merchant with pharmacy |
| Rite Aid Corporation | RAD | \$18.1 | 5.9% | Chain drugstore |
| UnitedHealth | UNH | \$8.9 | 2.9% | Mail pharmacy |
| The Kroger Company | KR | \$8.6 | 2.8% | Supermarket with pharmacy |
| Safeway/Albertsons | SWY | \$4.6 | 1.5% | Supermarket with pharmacy |
| Catamaran | CTRX | \$4.0 | 1.3% | Mail pharmacy |
| Target Corporation | TGT | \$3.7 | 1.2% | Mass merchant with pharmacy |
| Humana | HUM | \$3.5 | 1.1% | Mail pharmacy |
| Prime Therapeutics | Private | \$3.0 | 1.0% | Mail pharmacy |
| Diplomat Pharmacy | DPLO | \$2.1 | 0.7% | Mail pharmacy |
| Ahold | AHONY | \$2.1 | 0.7% | Supermarket with pharmacy |
| Sears Holding Corporation ⁵ | Private | \$1.5 | 0.5% | Mass merchant with pharmacy |
| Total Top 15 | | \$238.9 | 78.1% | |
| Total Industry Revenues | | \$305.8 | 100.0% | |

Totals may not sum due to rounding.

1. Includes revenues from all pharmacy formats. Excludes estimated infusion services. Revenues reflect calendar year 2014, which does not correspond to fiscal year reporting.
2. Excludes revenues from 90-day Maintenance Choice claims filled in CVS retail pharmacies. These revenues are included in Retail Pharmacy.
3. Excludes non-outpatient prescription revenues from infusion services
4. Includes Walmart and Sam's Club stores
5. Includes Kmart

Source: Fein, Adam J., *2014–15 Economic Report on Retail, Mail, and Specialty Pharmacies*, Drug Channels Institute, January 2015.

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